**Determination Process for Excel in CTE (SB155) Qualifying Credential Incentive List for High Demand Occupations**

1. Occupations from the most recent High Demand listing from the Kansas Department of Labor are reviewed utilizing criteria identified by the Technical Education Authority. <https://www.kansasregents.gov/workforce_development/technical_education_authority>
	1. The typical entry-level education for the occupation is at least a high school diploma but other than a baccalaureate or advanced degree as designated by the Kansas Department of Labor and the U.S. Bureau of Labor Statistics.
	2. Wages for the occupation must be at least 70% of average annual wage in Kansas for the most recent year. (Exception – When the credential for the occupation is a stackable credential **and** required for the next level occupation which does meet the wage criteria, such as Certified Nurse Aide.)
2. Occupations must have an associated occupationally specific industry-recognized certification (IRC) identified, which may be a certification or a license.
3. The IRC is attainable by a high school student within six months after graduation.
4. A program with the CIP matching the SOC code\*\*\* must be currently offered from technical or community colleges.
5. Programs that include courses leading to the IRC are available to high school students.

Note: The first occupational level in a stackable occupation career plan is the occupation and program identified for this IRC listing. (For instance, Certified Nurse Aide is frequently the first step in becoming a Medication Aide, which then leads to higher-level occupations such as Licensed Practical Nurse. As such, Certified Nurse Aide is the only IRC included on this list.)

\*\*\* O\*NET Standard Occupational Classification (SOC) and Classification of Instructional Program (CIP) is used to determine matching occupation/program information.

Reference: K.S.A. **72-3819.** **Career technical education incentive program.**(a) The state board of regents shall establish the career technical education incentive program.

(b) (1) Each school year, to the extent there are sufficient moneys appropriated to the career technical education incentive program, the state board of regents shall make an award to those school districts who have at least one pupil who graduates from a high school in the school district having obtained an *industry-recognized credential* either prior to graduation from high school or by December 31 immediately following graduation from high school in an occupation *that has been identified by the secretary of labor, in consultation with the state board of regents and the state board of education, as an occupation in highest need of additional skilled employees at the time the pupil entered the career technical education course or program in the school district*.